FINANCIAL STATEMENTS



FOR THE YEAR ENDED DECEMBER 31, 2021 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Together Rising Falls Church, Virginia

Opinion

We have audited the accompanying financial statements of Together Rising (the Organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2021, and the change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

4550 Montgomery Avenue · Suite 800 North · Bethesda, Maryland 20814 (301) 951-9090 · www.grfcpa.com The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Organization's 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 23, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Gelman Kozenberg & Freedman

June 7, 2022

STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2021 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020

ASSETS

CURRENT ASSETS		2021		2020
Cash and cash equivalents Investments Grants and contributions receivable	\$	732,372 1,942,484 <u>467,016</u>	\$	2,046,171 1,511,849 143,664
TOTAL ASSETS	\$_	3,141,872	\$_	3,701,684

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable and accrued liabilities	\$ <u>31,147</u> \$ <u>27,884</u>
NET ASSETS	
Without donor restrictions	3,110,725 3,673,800
TOTAL LIABILITIES AND NET ASSETS	\$ <u>3,141,872</u>

STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2021 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020

	Without Donor Restrictions			
	2021	2020		
REVENUE AND SUPPORT				
Grants and contributions Investment income, net Other revenue	\$ 7,554,604 \$ 39,242 	6,259,511 84,256 <u>1,000</u>		
Total revenue and support	7,593,846	6,344,767		
EXPENSES				
Program Services	7,768,546	4,678,851		
Supporting Services: Management and General Fundraising	308,653 79,722	214,644 80,769		
Total supporting services	388,375	295,413		
Total expenses	8,156,921	4,974,264		
Change in net assets	(563,075)	1,370,503		
Net assets at beginning of year	3,673,800	2,303,297		
NET ASSETS AT END OF YEAR	\$ <u>3,110,725</u> \$	3,673,800		

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020

	2021									2020		
				S	uppor	ting Servic	es					
		Program Services		anagement Total and Supporting General Fundraising Services			Total Expenses		Total Expenses			
Grants Salaries and benefits Merchant bank fees Contract services Office expenses Other expenses	\$	7,629,762 138,784 - - - - -	\$	57,827 93,699 108,333 16,150 32,644	\$	34,696 45,026 - - -	\$	92,523 138,725 108,333 16,150 32,644	\$	7,629,762 231,307 138,725 108,333 16,150 32,644	\$	4,590,996 190,729 135,653 45,300 1,325 10,261
TOTAL	\$	7,768,546	\$	308,653	\$	79,722	\$	388,375	\$	8,156,921	\$	4,974,264

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2021 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2020

CASH FLOWS FROM OPERATING ACTIVITIES		2021		2020
Change in net assets	\$	(563,075)	\$	1,370,503
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:				
Unrealized gain on investments Receipt of contributed securities		(19,003) (391,927)		(80,829) (7,799)
(Decrease) increase in: Grants and contributions receivable		(323,352)		76,336
Increase in: Accounts payable and accrued liabilities	_	3,263		27,884
Net cash (used) provided by operating activities		<u>(1,294,094</u>)	_	1,386,095
CASH FLOWS FROM INVESTING ACTIVITIES				
Net purchases of investments		<u>(19,705</u>)	_	<u>(1,003,428</u>)
Net cash used by investing activities		(19,705)		(1,003,428)
Net (decrease) increase in cash and cash equivalents		(1,313,799)		382,667
Cash and cash equivalents at beginning of year	_	2,046,171		1,663,504
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	732,372	\$_	2,046,171
SCHEDULE OF NONCASH INVESTING AND FINANCING TRANSACTIONS				
Contributed Securities	\$	<u>391,927</u>	\$_	7,799

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

Together Rising (the Organization) is a non-profit organization, incorporated in the State of Virginia, The Organization identifies particular causes around the world and connects the generosity of individual donors, mainly through crowd-sourced online funding, with the people and organizations who are effectively addressing that critical need.

Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions.

Descriptions of the two net asset categories are as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general
 operations and not subject to donor restrictions are recorded as "net assets without donor
 restrictions". Assets restricted solely through the actions of the Board are referred to as
 Board Designated and are also reported as net assets without donor restrictions.
- Net Assets With Donor Restrictions Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities and Change in Net Assets as net assets released from donor restrictions. Gifts of long-lived assets and gifts of cash restrictions when the assets are placed in service. The Organization did not have any net assets with donor restrictions as of December 31, 2021.

The financial statements include certain prior year summarized comparative information in total but not by net asset class; such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2020, from which the summarized information was derived.

Cash and cash equivalents -

The Organization considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents, and excluding money market funds held by investment managers in the amount of \$360,508 as of December 31, 2021.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, the Organization maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Investments -

Investments are recorded at their readily determinable fair value. Interest, dividends, realized and unrealized gains and losses are included in investment income, which is presented net of investment expenses paid to external investment advisors, in the accompanying Statement of Activities and Change in Net Assets. Investments acquired by gift are recorded at their fair value at the date of the gift.

Grants and contributions receivable -

Grants and contributions receivable are recorded at their net realizable value, which approximates fair value. Management considers all amounts to be fully collectible within one year. Accordingly, an allowance for doubtful accounts has not been established.

Income taxes -

The Organization is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. The Organization is not a private foundation.

Uncertain tax positions -

For the year ended December 31, 2021, the Organization has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

Revenue and support -

The Organization receives grants and contributions, including unconditional promises to give, from foundations, individuals and other private entities. Grants and contributions are recognized in the appropriate category of net assets in the period received. The Organization performs an analysis of the individual grant and contribution to determine if the revenue streams follow the contribution rules or if they should be recorded as an exchange transaction depending upon whether the transactions are deemed reciprocal or nonreciprocal under ASU 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made.*

For grants and contributions qualifying under the contribution rules, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Grants and contributions qualifying as contributions that are unconditional that have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions; such funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying financial statements.

Grants and contributions qualifying as conditional contributions contain a right of return and a barrier. Revenue is recognized when the condition or conditions are satisfied. Funds received in advance of the incurrence of qualifying expenditures are recorded as deferred revenue. The Organization did not have any unrecognized conditional awards as of December 31, 2021.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributed to a specific functional area of the Organization are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort.

Risks and uncertainties -

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

Fair value measurement -

The Organization adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. The Organization accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

New accounting pronouncements not yet adopted -

ASU 2020-07, Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets improves generally accepted accounting principles (GAAP) by increasing the transparency of contributed nonfinancial assets for not-for-profit (NFP) entities through enhancements to presentation and disclosure. The amendments in this Update address certain stakeholders' concerns about the lack of transparency relating to the measurement of contributed nonfinancial assets recognized by NFPs, as well as the amount of those contributions used in a NFP's programs and other activities.

The ASU should be applied on a retrospective basis and is effective for annual periods beginning after June 15, 2021, and interim periods within annual periods beginning after June 15, 2022. Early adoption is permitted. The amendment will not change the recognition and measurement requirements for those contributed nonfinancial assets.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

New accounting pronouncement not yet adopted (continued) -

ASU 2019-01, *Leases* (Topic 842) changes the accounting treatment for operating leases by requiring recognition of a lease asset and lease liability at the present value of the lease payments in the Statement of Financial Position and disclosure of key information about leasing arrangements. During 2020, the FASB issued ASU 2020-05 and delayed the implementation date by one year. The ASU is effective for non-public entities beginning after December 15, 2021. Early adoption is still permitted. The ASU can be applied at the beginning of the earliest period presented using a modified retrospective approach or applied at the beginning of the period of adoption recognizing a cumulative-effect adjustment.

The Organization plans to adopt the new ASUs at the required implementation dates and management is currently in the process of evaluating the adoption methods and the impact of the new standards on its accompanying financial statements.

Economic uncertainties -

On March 11, 2020, the World Health Organization declared the Coronavirus disease (COVID-19) a global pandemic. As a result of the spread of COVID-19, economic uncertainties have arisen which may negatively impact theOrganization's operations. The overall potential impact is unknown at this time.

2. INVESTMENTS

Investments consisted of the following as of December 31, 2021:

	F	air value
Money market Equities Mutual funds	\$	360,508 52,568 <u>1,529,408</u>
TOTAL INVESTMENTS	\$	1,942,484
Included in investment income, net, are the following:		
Interest and dividends Unrealized gain Investment expenses provided by external investment advisors	\$	20,389 19,003 <u>(150</u>)
TOTAL INVESTMENT INCOME, NET OF INVESTMENT EXPENSES	\$	39,242

In accordance with FASB ASC 820, *Fair Value Measurement*, the Organization has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021

2. INVESTMENTS (Continued)

Investments recorded in the Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market the Organization has the ability to access.

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There were no transfers between levels in the fair value hierarchy during the year ended December 31, 2021. Transfers between levels are recorded at the end of the reporting period, if applicable. There have been no changes in the methodologies used as of December 31, 2021.

- *Money market funds* The money market funds are open-end funds that are registered with the Securities and Exchange Commission (SEC) and are deemed to be actively traded.
- *Equities* Valued at the closing price reported on the active market in which the individual securities are traded.
- *Mutual funds* Valued at the daily closing price as reported by the fund. Mutual funds held by Organization are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily value and to transact at that price. Mutual funds held by Organization are deemed to be actively traded.

The table below summarizes the investments measured at fair value on a recurring basis, by level within the fair value hierarchy as of December 31, 2021.

		Level 1		Level 2		Level 3		Total	
Investments: Money market funds	\$	360,508	¢	_	\$	_	¢	360,508	
Equities	Ψ	52,568	Ψ	-	ψ	-	Ψ	52,568	
Mutual funds	_	1,529,408	_	-	_	-		1,529,408	
TOTAL	\$_	1,942,484	\$_	_	\$_	-	\$	1,942,484	

3. LIQUIDITY AND AVAILABILITY

Financial assets available for use for general expenditures within one year of the Statement of Financial Position date comprise the following:

Cash and cash equivalents	\$	732,372
Investments		1,942,484
Grants and contributions receivable	_	467,016
FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS		

FOR GENERAL EXPENDITURES WITHIN ONE YEAR\$ 3,141,872

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2021

3. LIQUIDITY AND AVAILABILITY (Continued)

The Organization has a policy to structure its financial assets to be available and liquid as its obligations become due. As of December 31, 2021, the Organization had financial assets equal to approximately five months of operating expenses.

4. SUBSEQUENT EVENTS

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through June 7, 2022, the date the financial statements were issued.